

# Business Development Manager (m/f/d)

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At MUEGGE everything is energy: plasma systems that grow diamonds in the laboratory, microwave generators and plasma sources that help shape the future of green hydrogen. Our components and systems support innovations in the food and semiconductor industries, lab-grown diamonds and power-to-x applications. Do you want to be part of the team that is accelerating the future?

In our collegial atmosphere, every molecule plays a role: We focus on ideas, collaborative exchange and energetic support in a family environment. A workplace that gives you energy, every day – let's bring power to your career.



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## YOUR RESPONSIBILITIES

- Identify and explore new market opportunities and customer needs across various industries, particularly in the semiconductor sector.
- Develop and implement business strategies to drive growth in the fields of microwave technology and plasma applications.
- Build and maintain long-term, trusted customer relationships with the goal of generating sustainable growth.
- Conduct thorough market analysis and competitor monitoring to identify new trends and business opportunities.
- Collaborate closely with internal teams to develop tailored, innovative solutions for specific customer requirements.
- Prepare and present sales proposals, negotiate, and finalize contracts.
- Participate in trade shows and industry events to increase market presence and build professional networks.

## YOUR PROFILE

- A degree in engineering, physics, business administration, or a related field.
- Several years of experience in business development, ideally in semiconductor or microwave/plasma technology.
- Solid understanding of identifying market potential and implementing growth strategies.
- Excellent communication and negotiation skills, with the ability to build relationships at all levels.
- Strong analytical abilities to identify market opportunities and make strategic decisions.
- Willingness to travel occasionally, including internationally.

## OUR OFFER

We offer you exciting and challenging tasks in a successful, medium-sized company with cutting-edge technologies. You can expect a dynamic work environment in a friendly team and diverse opportunities for personal and professional development as well as long-term prospects. In addition to an attractive salary, we also provide comprehensive benefits such as:

- Free parking and charging stations for electric vehicles
- 30 days of vacation
- Option to work remotely
- Open door policy
- Accident insurance and company pension plan
- Annual health check-up
- Fuel vouchers
- Company bicycle program ("Job Rad")

## APPLY NOW

Please send us your detailed application in PDF format, including your earliest possible start date and salary expectations, to:

[bewerbung@muegge.de](mailto:bewerbung@muegge.de)

