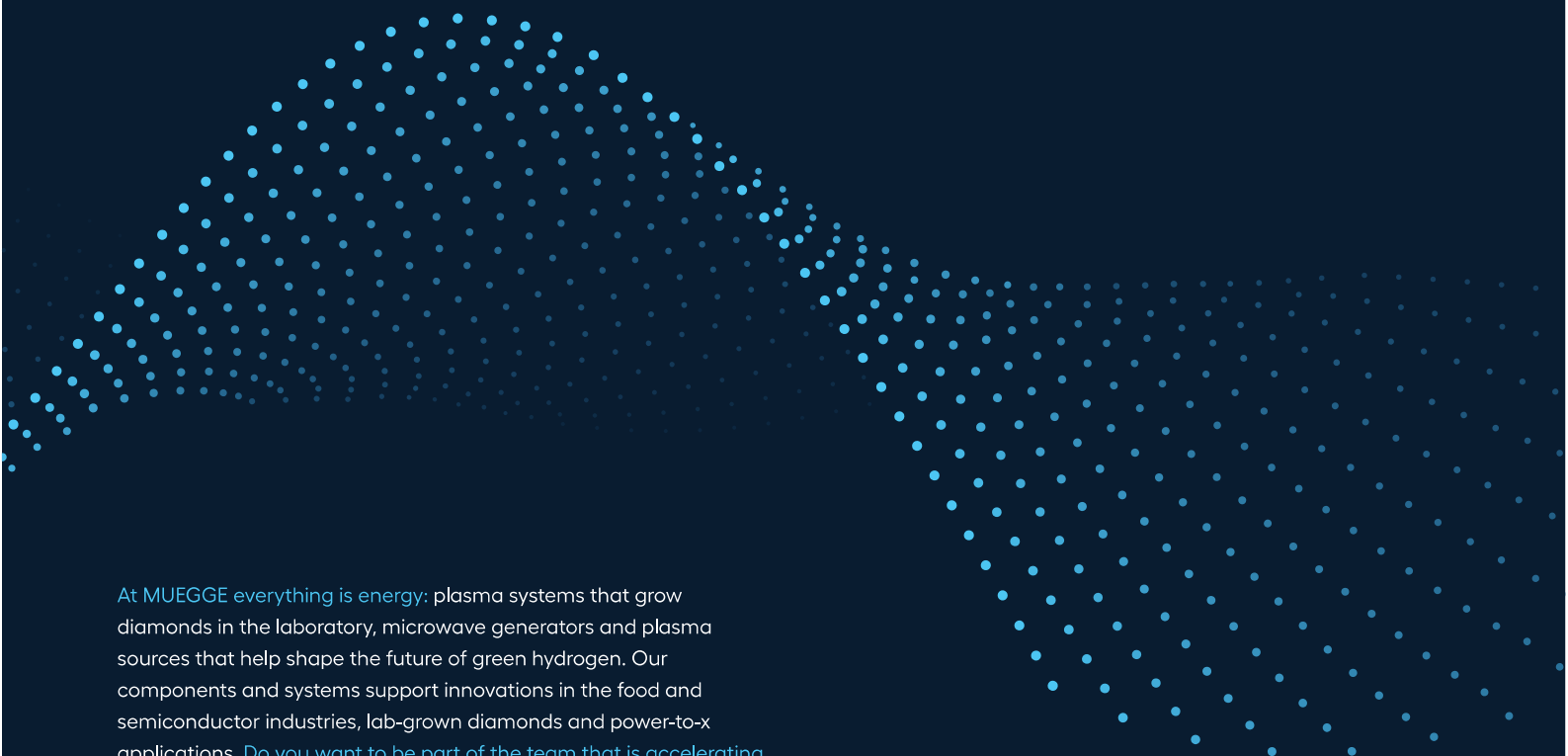


Managing Director – Southeast Asia & East Asia (m/f/d)

Singapore

Full-time, permanent position, starting as soon as possible.



At MUEGGE everything is energy: plasma systems that grow diamonds in the laboratory, microwave generators and plasma sources that help shape the future of green hydrogen. Our components and systems support innovations in the food and semiconductor industries, lab-grown diamonds and power-to-x applications. Do you want to be part of the team that is accelerating the future?

In our collegial atmosphere, every molecule plays a role: We focus on ideas, collaborative exchange and energetic support in a family environment. A workplace that gives you energy, every day – let's bring power to your career.



MUEGGE

Managing Director - Southeast & East Asia (m/f/d)

KEY RESPONSIBILITIES

- Sales leadership for Southeast Asia and East Asia region, focusing on strategic growth and market share expansion.
- Development and management of the regional sales structure, including customer acquisition, account management, review technical proposal, sales term review and negotiation.
- Market and competitive monitoring and analysis.
- Budget planning
- Monthly reporting on sales activities, target achievement and implementation of HQ global customer acquisition progress
- Strict CRM usage for documenting customer activities and tasks.
- Represent the company in trade fairs and conferences to introduce technology and for lead generate

PROFESSIONAL REQUIREMENTS

- A Degree in business, engineering, or a comparable field.
- At least 10 years of experience in international sales, ideally in electronics, mechanical engineering, or high-tech industries. Experienced in semiconductor, food industry or process technology advantageous.
- Track record of successful experience as local representative of international company structures
- Disciplined user of CRM system
- Fluent in English; additional Asian languages appreciated
- At least 50% traveling and able to travel on short notice

OUR OFFER

We offer you exciting and challenging tasks in a successful, medium-sized company with cutting-edge technologies. You can expect a dynamic work environment in a friendly team and diverse opportunities for personal and professional development as well as long-term prospects. In addition to an attractive salary, we also provide comprehensive benefits such as:

- 30 days of vacation
- Option to work remotely
- Open door policy

APPLY NOW

Please send us your detailed application in PDF format, including your earliest possible start date and salary expectations, to:

bewerbung@muegge.de

