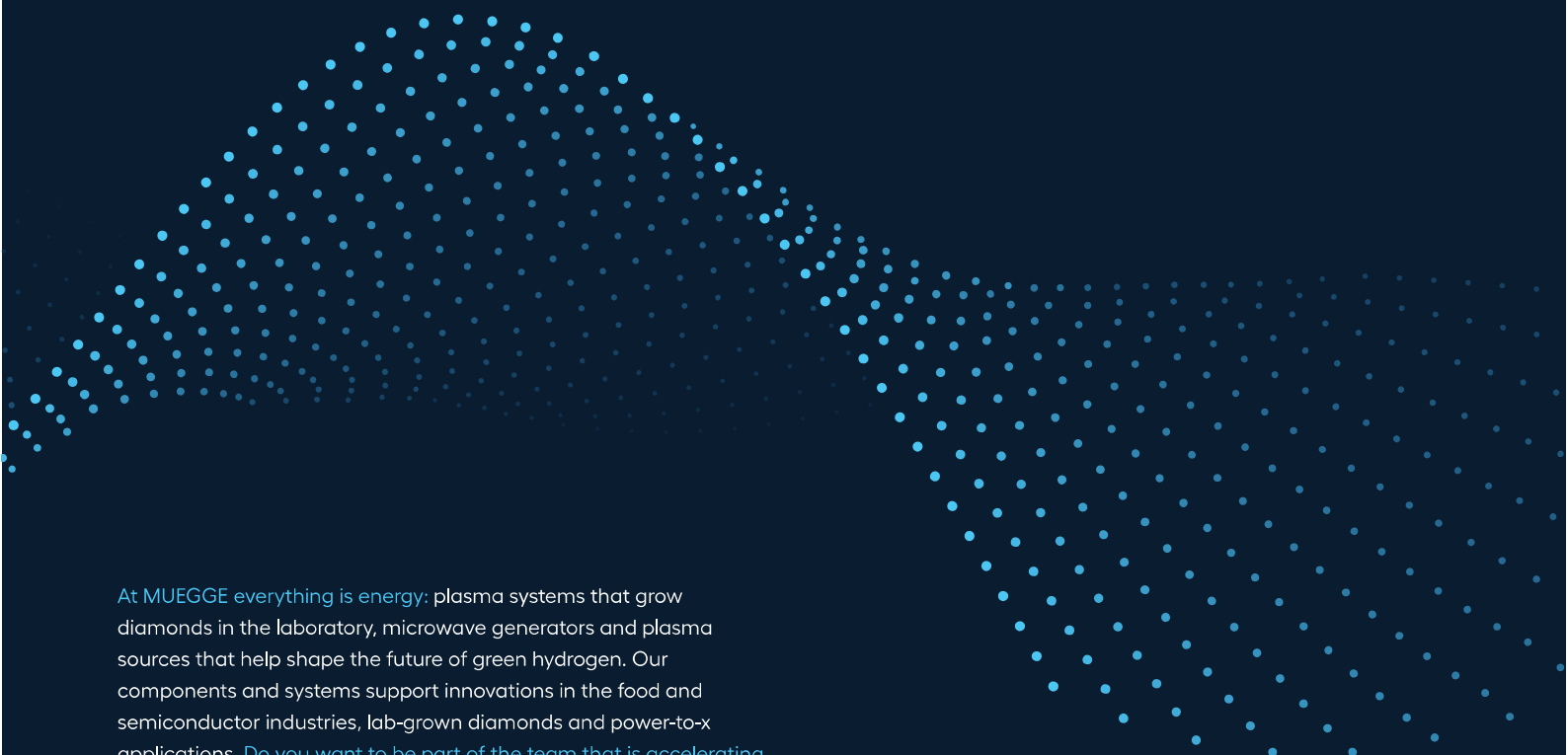


Director Sales & Marketing (global) (m/f/d)

Full-time, permanent position, starting as soon as possible.



At MUEGGE everything is energy: plasma systems that grow diamonds in the laboratory, microwave generators and plasma sources that help shape the future of green hydrogen. Our components and systems support innovations in the food and semiconductor industries, lab-grown diamonds and power-to-x applications. Do you want to be part of the team that is accelerating the future?

In our collegial atmosphere, every molecule plays a role: We focus on ideas, collaborative exchange and energetic support in a family environment. A workplace that gives you energy, every day – let's bring power to your career.



MUEGGE

Director Sales & Marketing (global) (m/f/d)

This is where you show your full commitment:

- Drive and empower our Sales Teams in Germany, the USA, Italy, and Singapore, and collaborate with our global distributor network to ensure strong alignment and shared success across all subsidiaries
- Lead and drive the entire global sales cycle, from identifying opportunities to closing international deals
- Develop and implement strategic global sales, pricing, and product plans to maximize growth and profitability
- Build and nurture strong relationships with key global customers and stakeholders
- Monitor global sales KPIs and leverage data-driven insights to refine strategies and drive results
- Conduct international market analysis to anticipate trends, competitor actions, and customer needs
- Collaborate with cross-functional teams to ensure aligned global operations, forecasts, and business objectives

You are a good fit for us if you:

- Hold a degree in Business, Engineering, or a related field (MBA or advanced degree preferred)
- Have a proven track record in international sales and business development, achieving targets and driving growth
- Build and maintain trusted relationships with international customers and stakeholders
- Lead and inspire global teams with strong communication, negotiation, and presentation skills in English and German
- Combine strategic thinking with analytical, problem-solving, and decisive action
- Are resilient, results-driven, and able to take initiative
- Thrive in fast-paced, intercultural, and constantly evolving environments

Our offer to you:

We offer you exciting opportunities in a successful, medium-sized high-tech company. Join a friendly, innovative team where you can grow personally and professionally while contributing to a global vision.

In addition to an attractive salary, we provide comprehensive benefits such as:

- A rewarding role in a market-leading technology company
- Collaboration with a global team and contribution to international projects
- Excellent career growth within a dynamic work environment
- Colleagues who are as smart, supportive, hardworking, and driven as you
- Performance-based bonus and additional benefits
- Hybrid work options and open-door culture

Does this sound like your next challenge? Let's get started!

Please send your CV in English (PDF), including your earliest possible start date and salary expectations, to: bewerbung@muegge.de

